



**PRESS RELEASE**  
Comcast  
One Comcast Center  
Philadelphia, PA 19103  
business.comcast.com

---

## **COMCAST BUSINESS BEGINS SELLING MICROSOFT OFFICE 365 THROUGH ITS CLOUD MARKETPLACE**

*SMBs can Utilize Comcast Business Cloud Desk Agents to Help Implement Office 365*

**PHILADELPHIA, PA** – May xx, 2016 -- Comcast Business today announced that Microsoft Office 365 is now available through its cloud application marketplace for small- and medium-sized businesses; [Comcast Business Cloud Solutions](#) (formerly Upware).

Businesses can [sign up](#) today for the leading cloud-based office software and quickly begin to access well-known productivity apps like Word, Excel and PowerPoint from virtually anywhere, on any device. Comcast Business customers can also utilize Comcast's specially trained Cloud Desk Agents (CDAs) to assist with Office 365 implementation, saving SMBs time, effort and money.

"Cloud-based applications continue to be an attractive option for SMBs that want fast, easy access to the latest business software and storage without having to handle implementation and maintenance on-site," said Matt Davis, program Director of IDC's SMB Telecom program. "Offerings like Microsoft Office 365 through the Comcast Business Cloud Marketplace, is an example of a communications service provider evolving its core connectivity offerings to add new IT services that enable its customers to get up and running quickly so that they can focus on what is most important to them – running their business."

According to research by Intuit, nearly 80 percent of small businesses in the U.S. will be using cloud computing by 2020, more than double the current usage.

"Small business owners who want to use the best office products in the cloud can quickly and easily move to Microsoft Office 365 with the help of our Cloud Desk Agents and integrated cloud services platform," said Kevin O'Toole, SVP/GM, New Business Solutions at Comcast Business. "With Office 365, you can collaborate in real-time with tools that make information sharing much easier on any device. Together with Comcast Business Internet, and the Comcast Cloud Desk, Microsoft Office 365 helps SMBs save time and be more efficient so they can focus on running their business."

By subscribing to Office 365 with Comcast Business, SMBs will receive 1 Terabyte of cloud storage per user, and modern collaboration tools that provide on demand meetings and live, shared document editing. In addition, customers have access to free expert advice to help them transition to Office 365 and utilize it, and other cloud services, to drive their businesses forward.

"We're excited to work with Comcast to provide new ways for small and medium-sized business customers to adopt industry-leading productivity solutions with Office 365 and help drive their businesses forward," said Aziz Benmalek, vice president, Worldwide Hosting and Cloud Services, Microsoft.

[Comcast Business Cloud Solutions](#) is a curated suite cloud-based applications that enable SMBs to easily access best-in-class software applications to help improve business productivity. The Cloud Solutions Marketplace offers premier business solutions ranging from online backup, security, electronic signature and more from top vendors including Microsoft, Carbonite, DocuSign, and F-Secure. The Comcast Business Cloud Desk supports all apps in the marketplace using experienced, trained Cloud Desk Agents (CDAs) who can guide customers through the installation process, answer technical questions, and provide service and support after the implementation.

### **About Comcast Business**

Comcast Business offers Ethernet, Internet, Wi-Fi, Voice, TV and Managed Enterprise Solutions to help organizations of all sizes transform their business. Powered by a next-generation, fiber-based network,

and backed by 24/7 technical support, Comcast Business is one of the largest contributors to the growth of Comcast Cable. Comcast Business is the nation's largest cable provider to small and mid-size businesses and has emerged as a force in the Enterprise market; recognized over the last two years by leading industry associations as one of the fastest growing provider of Ethernet services.

For more information, call 866-429-3085. Follow on Twitter @ComcastBusiness and on other social media networks at <http://business.comcast.com/social>.

**Contact:**

Joel Shadle  
Comcast  
215-286-4675  
[joel\\_shadle@comcast.com](mailto:joel_shadle@comcast.com)